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I. Harmes of Soviet Foreign Aid Progress

Political motivation: to implement foreign policy goal of world domination

II. Betwee of Aid Progress

- A. Less Developed Countries Sov aid mainly credits accompanied by trade offers or expression of willingness to trade
 - 1. Size of Bloc program (1954 to date)
 - (a) Total Bloc credits and grants \$2.2 billion extended to 18 countries but 9 countries received 97 percent

USSE \$1.4 billion

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C. China \$0.1 "

of which military eredite total \$482 million

USSR \$125 million

Czech \$312 "

Czech and

Poland \$45 " (Indonesia)

(b) <u>trade expansion</u> - Moc trade with 9 major recipients
of aid increased 400 percent since 1954

Trade with Egypt - 400 percent inc since 1953; Syria 800 percent inc since 1953

USSR trade with underdeveloped areas up 500% since 1953

(e) Technicians - Bloc ec technicians in underdev countries in 1958 - 2,195; mil specialists 1,390 1,508 mil personnel from underdev countries trained in Bloc since 1955

- Opportunistic policy and techniques one or several conditions usually exist:
 - (a) Accomplation of posold exports Bloe purchases

 Sudan, Egypt cotton

 Letin America coffee
 - (b) Recomirements for hard-to-set goods Bloc sales on credit

 Hear East arms

 India development goods

 Latin America oil, development goods
 - (c) <u>Internal or external strife</u> execurbated by Bloc policies

Indonesia - civil war - immed Bloc response to arms request, \$45 mil equipment, including aircraft, contrasted for Yemen - designs on Adem, harass Br. along border Egypt - Israeli tensions and Arab nationalism Latin America - ec depression, political insta-

- 3. Reasons for Soviet successes minly in uncommitted countries
 - (a) low interest rate, 2} percent; 12 yr repayment period
 - (b) Willing topprovide projects local leaders want regardless of their or fessibility
 - Yamen \$15 million from Soviets for port development at Res al Khmtib not justified by shipping
 - Afghan -Bakery at Kabul-marginal oc feasibility, but local interest

bility

- (c) Speed of implementation: Egypt, Afghan, Indonesia
- (d) By-pass foreign currency shortage; now even "local currency" aid on credit Afghanistan
- (e) Technical training in use of machinery Turkey,
 India
- (f) Gifts Ceylon, Cembodia, Egypt, Nepal

4. Research for Western caution

- (a) 12 year period short
- (b) Commitment of future exports, diverts trade, loss of flexibility in purchasing pattern of recipient Egypt (36% trade with Bloc 1957 from 15% in 1955; 53% cotton exports to Bloc in 1957 marketing season; 29 parcent 1955 season)
- (a) Quality of goods not always acceptable Syria returned Soviet vehicles
- (d) Bloc re-export of goods Egyptian cotton; Turkish tobacco
- (e) Large area of uncertainty about burden of repaymentsprices of goods in repayment and percent repayment in hard currency left to later bargaining
- (f) Continuance of aid unpredictable Jugoslavia, Israel,
 Japan
- (g) Bloc blunders Burum coment poor planning
- 5. Attempts to wesion Western defence system aid and trade
 offers to countries allied to West no notable success but
 persistent efforts

Examples: Greece, Iran, Pakistan

B. Industrialised Countries

- Increased activity in Western markets purchase machinery for consumer industries, chemicals, plantics, synthetic fibers
 - (a) \$12 million machinery from Krupp for production artificial fibers
 - (b) \$28 million tire factory from UK
 - (o) \$14 million coment plant from France

2. Proposal expand trade with US

- (a) Ec motivation related to plans expand consumer industries, but chemicals broad industrial use
- (b) Hol motivation propaganda, help US out of recession
- 3. Sovieta mead camital equipment from Newt to schieve desired growth rates to pay for increased imports, Soviet exporting primary products in competition with some underdev countries already receiving Bloc aid or offers of aid tin (Burms, Indonesis); patroleum (Fran)

III. Conclusion

Soviet foreign aid program unjor tool of Soviet foreign policy, trade and aid drive-tactic devised to expand Soviet and Communist influence in Free World and underwine Western position Approved For Release 2001/07/28 : CIA-RDP61S00527A000200140051-5

Background Notes

II. Nature of Aid Program

- l. Size
 - 1 (a) Breakdown of milimmy credits (\$US million)

 USSR \$25-Afghanistan; \$100-Syria

 Czechoslovakia \$250-Egypt; \$10-Yemen; \$45-Syria;

 \$7-Afghanistan

Czechoslovakia and Poland - \$45 (estimated)-Indonesia

- 1 (b) 9 major aid recipients

 Also heavy traders with Bloc, Afghanistan, Burma, Ceylon,

 Egypt, India, Indonesia, Yugoslavia, Yemen, Syria
- Egypt, Afghanistan, Syria and Indonesia

 area of training within Bloc: USSR-545, Peland-525
 Czechoslovakia-435, E.G.-3

2. Opportunistic Policy

2 (a) Sudan

Mid-1957 Sudan experiencing cotton marketing difficultiesexports off due to artificially high price-Soviets made token purchase, followed up with offer to increase purchases and provide economic aid-offer rejected and Sudan temporarily coped with problem by lowering price. Persistent Soviet offers softened Sudanese resistancenow agreed to enter negotiations for economic assistance and barter trade agreement

Latin America

Argentina, Brazil, Uruguay difficulties selling principal export crops-large petroleum requirements but shortage of foreign exchange to buy from traditional Western suppliers-Soviets offered supply petroleum, accept commodities in return-all but Brazil accepted offer and appears it will follow suit

3. Reasons for Soviet Successes

3 (b) Speed of Implementation

Egypt - mission to USSR in November 1957, general agreement signed January 1958, Soviet specialists arrived to discuss projects within next few months

Afghanistan - Hulganin and Khruschev made offer of \$100
million credit during visit December 1955, agreement
signed January 1956, Soviet technicians sent soon
thereafter to discuss projects to be undertaken

Indonesia - shopping mission visited Eastern Europe
within 3 months arms began arriving, Soviets
supplied ships for interrupted interisland trade
promptly within 2 weeks from time of request.
12 received from USSR already, Poland also to
supply some

3 (c) "Local Currency" Aid to Afghanistan

Construction of Maghlu hydroelectric project under Soviet credit delayed due inelastic local money supply and fear of inflation, Soviets now agreed to send machinery, consumer goods and steel for sale on local market, chargeable to \$100 million credit, local currency generated by sale to be used to cover local costs of project

3 (d) Soviets to train <u>Turks</u> in USSR to operate glass factory to be built on 3-year credit from USSR; over 100 <u>Indians</u> being trained in steel technology in USSR for future work at Bhilai

3 (e) Gifts

Communist China grant to Cambodia - \$22.4 million
\$16 million grant to Ceylon for rubber replanting
Soviet Union gift of hospital to Afghanistan also Cambodia
Soviets sent medical supplies to Egypt at time of Suez crisis

4. Reasons for Western Caution

4 (a) Continuance of aid unpredictable

Yugoslavia - Seviets postponed \$245 million in credits,
obvious act of reprisal for Yugoslavia's
independence on ideological matters-falseness
of "no strings" protestations, Seviets maintain,
however, they are willing to provide goods on
strictly commercial basis

- Israel Soviets cancelled without indemnification

 contract to supply oil after Israeli-Egyptian

 conflagration of 1956-economic agreements

 subject to diplomatic demarches, possibility

 of similar Soviet action in future since Soviet

 diplomacy subject so many unpredictable, tactical

 shifts
- Japan Communist China also playing politics with
 economic weapons-to embarrass and undermine
 Kishi government-abrogated \$197 million trade
 agreement, refused renew annual trade accord,
 cancelled \$.5 billion steel trade agreementtrying to put economic squeeze on Japan
- 5. Offers to Members of Western Defense System
 - Greece in newspaper interview Khruschev recently proposed
 expanded barter trade-appealed to Greeks having difficulty
 marketing agricultural products-no need for Greece use
 scarce dollars obtain machinery and equipment, Soviets
 will provide in return for agricultural commodities
 - Pakistan cotton marketing difficulties (already led to barter deal with Communist China-cotton for coal), inflation, high military budget, Soviets offering aid, developmental assistance

- Iran since 1956 persistent Soviet offers of large-scale economic aid, Iran not accepted but has entered into specific agreements with Soviet Union as result of improved relations (joint surveys of border rivers with view to development of irrigation potential, transit agreement) Soviet offers continue
- Turkey inflation, large foreign debt, requirements for ambitious development schemes, shortage for exchange, conditions in last four years diverted substantial trade to Bloc (18% in 1957) recent discussions concerning Soviet offer of \$250 million in aid-recent bid in "Izvestia" for expanded trade-according to paper "bogus" Soviet threat created by Turkey's western allies who impose unnecessary military expenditures on Turkey, this bleeding Turkey economy and cause of economic problems